DOUGLAS HAN (SBN 232858) 1 SHUNT TATAVOS-GHARAJEH (SBN 272164) CHANCELLOR NOBLES (SBN 330081) 2 JUSTICE LAW CORPORATION NOV 23 2022 3 751 N. Fair Oaks Avenue, Suite 101 Pasadena, California 91103 4 Telephone: (818) 230-7502 Facsimile: (818) 230-7259 5 6 Attorneys for Plaintiff 7 SUPERIOR COURT OF THE STATE OF CALIFORNIA 8 FOR THE COUNTY OF SAN BERNARDINO 9 Case No.: CIVSB2128129 STEVEN DELCORSO, individually, and on behalf aggrieved employees pursuant to the 10 Assigned for All Purposes to: Private Attorneys General Act ("PAGA"); 11 Honorable David Cohn Department S-26 Plaintiff, 12 **CLASS ACTION** 13 V. PLAINTIFFS' NOTICE OF MOTION AND 14 ITS TECHNOLOGIES & LOGISTICS, LLC, MOTION FOR PRELIMINARY an Illinois limited liability company; 15 APPROVAL OF CLASS ACTION AND CONGLOBAL INDUSTRIES, LLC, a PAGA SETTLEMENT, CONDITIONAL Delaware limited liability company; 16 CERTIFICATION, APPROVAL OF CLASS CONGLOBAL TRANSPORT, LLC, a 17 NOTICE, SETTING OF FINAL Delaware limited liability company; and APPROVAL HEARING DATE: DOES 1 through 100, inclusive; 18 MEMORANDUM OF POINTS AND **AUTHORITIES IN SUPPORT THEREOF** Defendants. 19 [Declaration of Proposed Class Counsel 20 (Douglas Han); and [Proposed] Order filed 21 concurrently herewith] 22 Hearing Date: December 20, 2022 Hearing Time: 9:00 a.m. 23 Hearing Place: Department S-26 24 Complaint Filed: September 30, 2021 25 Trial Date: None Set 26 27 28

PLEASE TAKE NOTICE that on December 20, 2022 at 9:00 a.m., or as soon as the matter may be heard, before the Honorable David Cohn in Department S-26 of the San Bernardino County Superior Court, located at the San Bernardino Justice Center, 247 West Third Street, San Bernardino, CA 92415-0210, Plaintiff Steven DelCorso ("Plaintiff") will and hereby moves for an order:

- Approving the parties' stipulation to file a First Amended Complaint, attached as
 Exhibit 2 to the Declaration of Douglas Han.
- Granting Preliminary Approval of the proposed class action settlement described herein and as set forth in the Parties' Joint Stipulation of Class Action and PAGA Settlement ("Agreement," "Settlement Agreement," or "Settlement"), attached as Exhibit 3 to the Declaration of Douglas Han, including, and not limited to, the means of allocation and distribution of funds, the allocations for payments under the Labor Code Private Attorneys General Act of 2004 ("PAGA") ("PAGA Payments"), Attorney Fee Award, Cost Award, Class Representative Enhancement Payments, and Administration Costs;
- Conditionally certifying the proposed Class for settlement purposes only;
- Appointing Plaintiffs Steven DelCorso, Raul "Rudy" Ortega, and Clemente Sandoval as the Class Representatives;
- Appointing Justice Law Corporation as Class Counsel;
- Approving the proposed Notice of Class Action Settlement ("Class Notice") attached as **Exhibit A** to the Agreement;
- Approving the Opt-Out Form attached as **Exhibit B** to the Agreement;
- Directing the mailing of the proposed Class Notice and Opt-Out Form (collectively, known as the "Notice Packet") with a postage-paid return envelope to the proposed Class;
- Approving the proposed deadlines for the notice and settlement administration process;
- Approving CPT Group, Inc. ("CPT Group") as the Settlement Administrator; and

• Scheduling a hearing to consider whether to grant Final Approval of the Settlement Agreement, at which time the Court will also consider whether to grant Final Approval of the requests for the Attorney Fee Award, the Cost Award, the Class Representative Enhancement Payments, the Administration Costs, and approval of the allocation of the PAGA Payment.

This motion is based upon the following memorandum of points and authorities; the Declaration of Proposed Class Counsel (Douglas Han); the [Proposed] Order filed concurrently with this motion; the pleadings and other records on file with the Court in this matter; and such documentary evidence and oral argument as may be presented at the hearing on this motion.

Dated: November 22, 2022

JUSTICE LAW CORPORATION

By: Douglas Han

Attorneys for Plaintiff

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18 II

I. INTRODUCTION

This motion seeks preliminary approval of a non-reversionary \$1,500,000 proposed wageand-hour class action and PAGA settlement by Plaintiffs on behalf of themselves all current and
former California-based hourly-paid or non-exempt employees of Defendants ITS Technologies
& Logistics, LLC, Conglobal Industries, LLC, and Conglobal Transport, LLC ("Defendants")
within the State of California at any time during the period from August 16, 2016, to July 29, 2022
("Class," "Class Members," and "Class Period"). At the time of this filing, the number of Class
Members is estimated to be one thousand seven hundred twenty (1,720). (Declaration of Douglas
Han In Support of Plaintiffs' Motion for Preliminary Approval of Class Action Settlement ("Han
Decl."), ¶¶ 8-9.)

It is requested this Court grant Preliminary Approval, as, when analyzing the strengths and vulnerabilities of the class claims alongside Defendants ITS Technologies & Logistics, LLC; Conglobal Industries, LLC; and Conglobal Transport, LLC (collectively, "Defendants") potential liability exposure, this proposed Settlement of \$1,500,000 is well within the range of reasonableness. Class Counsel and Plaintiffs are convinced that the proposed Settlement is in the best interests of the Class Members based on the negotiations and a detailed knowledge of the issues present in this action.

II. BACKGROUND

On February 11, 2021, Plaintiffs Raul "Rudy" Ortega and Clemente Sandoval filed a wage-and-hour class action lawsuit against Defendant in the Superior Court of California, County of San Bernardino, Case Number CIVSB2103300. (Han Decl., *supra*, at ¶ 10.) On March 31, 2021, Defendants successfully removed the Class Action to the United States District Court for the Central District of California, Case No. 5:21-cv-00562. (*Id.* at ¶ 11.) On July 6, 2021, Plaintiff DelCorso, a former hourly-paid, non-exempt employee of Defendants, provided written notice to the California Labor and Workforce Development Agency ("LWDA") and Defendants. (*Id.* at ¶ 12.) On September 30, 2021, Plaintiff DelCorso filed the instant wage-and-hour representative lawsuit in the Superior Court of California, County of San Bernardino, Case Number CIVSB2128129, alleging a single claim under the Private Attorneys General Act of 2004

("PAGA") based upon the same predicate Labor Code violations alleged by Plaintiffs Ortega and Sandoval. (Han Decl., *supra*, at ¶ 13.)

The Parties attended mediation on Plaintiffs' claims with mediator David Phillips on April 29, 2022 that resulted in the global settlement of this case and the earlier filed class action. (*Id.* at ¶ 14.) Pursuant to the settlement, the Parties stipulated to file a First Amended Complaint adding the earlier filed class claims and Plaintiffs Raul "Rudy" Ortega and Clemente Sandoval to this action. (*Id.* at ¶ 15; Exhibit 2.)

III. INVESTIGATION/LITIGATION HISTORY

a. Discovery, Investigation, and the Parties' Staunchly Conflicting Positions

Both Parties engaged in discovery. (Han Decl., *supra*, at ¶ 17.) Plaintiffs propounded one (1) set of special interrogatories and one (1) set of requests for production of to all Defendants. (*Ibid.*) Defendants responded to Plaintiffs' discovery requests. (*Ibid.*) Thereafter, the Parties met and conferred and agreed to engage in an informal exchange of additional information and data in preparation for mediation. (*Ibid.*)

Prior to the mediation, the Parties conducted significant investigation and discovery of the facts and law both before and after this case was filed. (Han Decl., *supra*, at ¶ 18.) Specifically, Defendants produced hundreds of documents relating to their policies, practices, and procedures. (*Ibid.*) As part of Defendants' production, Class Counsel also reviewed time records, pay records, and information relating to the size and scope of the Class. (*Ibid.*) Class Counsel also interviewed several dozens of Class Members who worked for Defendants throughout the Class Period. (*Ibid.*)

Based upon the information provided by Defendants and interviews Class Counsel had with non-exempt employees, Plaintiffs contend – and Defendants deny – that Defendants: (a) failed to provide employees with legally mandated meal and rest breaks and/or provide premium pay or pay premium pay at the correct rate of pay; (b) failed to pay employees for all hours worked; (c) failed to include non-discretionary bonuses and/or commissions in employees' regular rates of pay for purposes of overtime compensation; (d) failed to reimburse employees for necessary business expenses; (e) issued noncompliant wage statements; (f) is liable for waiting time penalties; and (g) is liable for penalties under the PAGA. (Han Decl., *supra*, at ¶¶ 20-27.)

b. The Parties Were Able to Reach an Agreement on Settlement of the Action

i. The Parties Attended Mediation Which Ultimately Led to the Joint Stipulation and Settlement Agreement

The Parties agreed to go to mediation with experienced wage-and-hour mediator, David Phillips that took place on April 29, 2022. (Han Decl., *supra*, at ¶ 29.) With the assistance of the mediator, the Parties were eventually able to reach an agreement on settlement, the terms of which were memorialized in the Settlement Agreement that the Parties now seek Preliminary Approval of. (*Ibid.*; Exhibit 3.)

ii. The Settlement Was Reached as a Result of Arm's-Length Negotiations

The Settlement Agreement was reached because of arm's-length negotiations. (Han Decl., *supra*, at ¶ 42.) Though cordial and professional, the settlement negotiations have always been adversarial and non-collusive in nature. (*Ibid.*) At the mediation, both Parties' counsel conducted extensive arm's-length settlement negotiations until an agreement was reached. (*Ibid.*)

Plaintiffs and Class Counsel believe in the merits of the case but also recognize the expense and length of continued proceedings necessary to continue the litigation against Defendants. (Han Decl., *supra*, at ¶ 43.) Plaintiffs and Class Counsel have also considered the inherent uncertainty and risk of further litigation, the potential outcome, and the difficulties and delays of such litigation. (*Ibid.*) Based on the foregoing, Plaintiffs and Class Counsel believe the Settlement is a fair, adequate, and reasonable settlement, and is in the Class's best interests. (*Ibid.*)

iii. The Settlement Is the Result of Thorough Investigation and Discovery

The Parties thoroughly investigated and evaluated the factual strengths and weaknesses of Plaintiffs' claims and Defendants' defenses before reaching the Settlement and engaged in sufficient investigation, research, and discovery to support the Settlement. (Han Decl., *supra*, at ¶ 44.) The Settlement was only possible following significant investigation and evaluation of Defendants' relevant policies and procedures, as well as the data Defendants produced. (*Ibid.*) Furthermore, this case has reached the stage where "the Parties certainly have a clear view of the strengths and weaknesses of their cases" sufficient to support the Settlement's reasonableness, adequacy, and fairness. (*Ibid.*; *Boyd v. Bechtel Corp.* (N.D.Cal. 1979) 485 F.Supp. 610, 617.)

c. Terms of the Proposed Settlement

i. Deductions from the Settlement

The Parties have agreed (subject to and contingent upon the Court's approval) that this action be settled and compromised for the non-reversionary total sum of \$1,500,000 ("Gross Settlement Amount") which includes, subject to Court approval: (a) the Attorney Fee Award to Class Counsel of \$500,000 (1/3 of the Gross Settlement Amount); (b) the Cost Award to Class Counsel not to exceed \$25,000 for litigation costs and expenses; (c) the Class Representative Enhancement Payments of \$10,000, each, to all Plaintiffs; (d) Administration Costs to CPT Group, the Settlement Administrator, in an amount not to exceed \$20,000; and (e) the PAGA Payments totaling the gross sum of \$75,000 to the LWDA and Eligible Aggrieved Employees. (Han Decl., supra, at ¶ 30.)

ii. Calculation of the Class Members' Individual Settlement Shares

After all Court-approved deductions from the Gross Settlement Amount, it is estimated that \$850,000 ("Net Settlement Amount") will be distributed to Class Members – with an average gross Individual Settlement Share estimated at this time to be \$494.18.\(^1\) (Han Decl., supra, at \(^1\) 32.)

The Settlement Administrator will pay an Individual Settlement Share from the Net Settlement Amount to each Participating Class Member in accordance with the formula listed in the Agreement. (Han Decl., *supra*, at ¶ 33.) Individual Settlement Shares will be apportioned as follows: twenty percent (20%) wages, forty percent (40%) penalties, and forty percent (40%) interest. (*Ibid.*)

Furthermore, the Settlement Administrator will pay a pro rata portion of the PAGA Payment of \$18,750 to each Eligible Aggrieved Employee in accordance with the formula listed in the Agreement. (Han Decl., *supra*, at ¶ 34.)

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^{\$850,000 (}Net Settlement Amount) / 1,720 (Class Members) = \$494.18.

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iii. Notice to the LWDA

On November 22, 2022, Plaintiff submitted the Settlement Agreement to the LWDA in accordance with Labor Code § 2699(1)(2). Plaintiff further concurrently submitted this Motion to the LWDA in accordance with the Labor Code. (Han Decl., *supra*, at ¶ 82; Exhibit 4.)

iv. Notice to the Class

Within ten (10) business days after entry of the Preliminary Approval Order, Defendants shall deliver to the Settlement Administrator the Class Data. (Han Decl., *supra*, at ¶ 36.) Within ten (10) business days after Defendants' deadline to provide the Class Data to the Settlement Administrator, the Settlement Administrator will mail the Notice Packet to all identified Class Members via first-class regular U.S. Mail. (*Ibid.*) Class Members are not required to submit a claim form to receive their Individual Settlement Shares. (*Ibid.*)

v. Distribution of Funds

The Settlement will be funded pursuant to the timeline and manner set forth in the Agreement. (Han Decl., *supra*, at ¶ 35.) Uncashed settlement checks will be escheat to the California State Controller's Office in accordance with California Unclaimed Property Law pursuant to the terms set forth in the Agreement. (*Ibid.*)

vi. Release of Claims

As of the Effective Final Settlement Date, Class Members who do not timely opt-out of the Settlement, release, remise, and forever discharge the Released Parties from the Released Claims for the Class Period. Participating Class Members agree not to sue or otherwise make a claim against any of the Released Parties for any of the Released Claims ("Released Claims"). (Han Decl., *supra*, at ¶ 38.)

As of the Effective Final Settlement Date, the Settlement forever bars Plaintiff, the LWDA, and any other representative, proxy, or agent thereof, including, but not limited to, any and all Eligible Aggrieved Employees during the PAGA Period, from pursuing any action under PAGA, Labor Code sections 2698, *et seq.*, against the Released Parties based on or arising out of alleged violations of Labor Code sections alleged in this case. (Han Decl., *supra*, at ¶ 39.)

As of the Effective Final Settlement Date, and in exchange for the Class Representative Enhancement Payments to Plaintiffs DelCorso, Ortega, and Sandoval each in an amount not to exceed \$10,000, and in recognition of their work and efforts in obtaining the benefits for the Class and undertaking the risk for the payment of costs if this matter had not successfully resolved, Plaintiffs provide a general release of claims for themselves and their spouses, heirs, successors and assigns. Plaintiffs' Release of Claims also includes a waiver of Civil Code section 1542. (Han Decl., *supra*, at ¶ 40.)

With regards to class action releases, ""[A] court may release not only those claims alleged in the complaint and before the court, but also claims which 'could have been alleged by reason of or in connection with any matter or fact set forth or referred to in' the complaint."" (Amaro v. Anaheim Arena Management, LLC (2021) 69 Cal.App.5th 521, 537.) The scopes of the releases in this case are acceptable because they are limited to the scope of the allegations in the Complaint. Moreover, the released claims are ""based on the identical factual predicate as that underlying the claims in the settled class action."" (Ibid.) In other words, the released claims do not ""go beyond the scope of the allegations in the operative complaint"" (Ibid.)

d. Counsel for Both Parties Are Experienced in Similar Litigation

Counsel for both Parties are experienced in wage-and-hour employment law and class actions. (Han Decl., *supra*, at ¶¶ 2-7; Exhibit 1.) Class Counsel has prosecuted numerous cases on behalf of employees for Labor Code violations and, thus, is experienced and qualified to evaluate the class claims, the settlement versus trial on a fully informed basis, and the viability of the defenses. (*Ibid.*) This experience instructed Class Counsel on the risks and uncertainties of further litigation and guided their determination to endorse the proposed Settlement. (*Ibid.*)

IV. ARGUMENT

a. Class Action Settlements Are Subject to Court Review

California Rules of Court, rule 3.769 requires court approval for class action settlements.² "Before final approval, the court must conduct an inquiry into the fairness of the proposed

The California Supreme Court has also authorized California's trial courts to use Federal Rule 23 and cases applying it for guidance in considering class issues. (See *Vasquez v. Superior*

settlement." (Cal. Rules of Court, rule 3.769(g).) Rule 3.769 further requires a noticed motion for preliminary approval of class settlements:

(a) A settlement or compromise of an entire class action, or a cause of action in a class action, or as to a party, requires the approval of the court after hearing.

. . .

(c) Any party to a settlement agreement may serve and file a written notice of motion for preliminary approval of the settlement. The settlement agreement and proposed notice to class members must be filed with the motion, and the proposed order must be lodged with the motion.

Courts have discretion to approve settlements that are fair, not collusive, and consider "all the normal perils of litigation as well as the additional uncertainties inherent in complex class actions." (*In re Beef Industry Antitrust Litigation* (5th Cir. 1979) 607 F.2d 167, 179, cert. den. *sub nom. Iowa Beef Processors, Inc. v. Meat Price Investigators Ass'n* (1981) 452 U.S. 905.)

b. The Proposed Settlement Is a Reasonable Compromise of Claims

An understanding of the amount in controversy is an important factor in whether the settlement "of the class members' claims is reasonable in light of the strengths and weaknesses of the claims and the risks of the particular litigation." (*Kullar v. Foot Locker Retail, Inc.* (2008) 168 Cal.App.4th 116, 129; see also *Munoz v. BCI Coca-Cola Bottling Co. of Los Angeles* (2010) 186 Cal.App.4th 399, 409.) The most important factor in this regard is "the strength of the case for plaintiffs on the merits, balanced against the amount offered in settlement." (*Kullar*, at p. 129; see also *Munoz*, at p. 409.)

In weighing the strength of the plaintiff's case, *Kullar* instructs that the court is not to "decide the merits of the case or to substitute its evaluation of the most appropriate settlement for that of the attorneys." (*Kullar v. Foot Locker Retail, Inc., supra,* 168 Cal.App.4th at p. 133.) Finally, *Kullar* does not require an explicit statement of the maximum amount the class could recover if the plaintiff prevailed on all his claims, provided there is a record that allows "an understanding of the amount that is in controversy and the realistic range of outcomes of the

Court (1971) 4 Cal.3d 800, 821; see *Green v. Obledo* (1981) 29 Cal.3d 126, 145-146.) Where appropriate, Plaintiffs cite Federal Rule 23 and federal case law in addition to California law.

litigation." (*Munoz v. BCI Coca-Cola Bottling Co. of Los Angeles*, *supra*, 186 Cal.App.4th at p. 409.) Put differently, "as the court does when it approves a settlement as in good faith under Code of Civil Procedure § 877.6, the court must at least satisfy itself that the class settlement is within the 'ballpark' of reasonableness." (*Kullar*, at p. 133.)

i. The Settlement Amount of \$1,500,000 Is Fair and Reasonable

The Settlement was possible following significant investigation and evaluation of Defendants' relevant policies and procedures, as well as the additional information and data Defendants produced for the putative class, as referenced in Section III above, which permitted Class Counsel to engage in a comprehensive analysis of liability and potential damages. (Han Decl., *supra*, at ¶ 44.)

Plaintiffs' claims are predicated on Defendants' purported: (1) failure to properly calculate and pay overtime wages; (2) failure to provide meal and rest breaks and pay applicable premiums and/or failure to pay applicable premiums at the correct rate of pay; (3) failure to pay minimum wages; (4) failure to timely pay wages; (5) failure to issue compliant wage statements; (6) failure to reimburse business expenses; (7) violation of Labor Code section 2698, *et seq.* (PAGA); and (8) violation of Business & Professions Code sections 17200, *et seq.* (Han Decl., *supra*, at ¶ 45.) Defendants deny Plaintiffs' theories of liability and any and all damages. (*Id.* at ¶ 46.)

Although Plaintiffs believe the case is suitable for certification, uncertainties with respect to certification are always present. (Han Decl., *supra*, at ¶ 47.) As the California Supreme Court ruled in *Sav-On Drug Stores, Inc. v. Superior Court* (2004) 34 Cal.4th 319, class certification is always a matter of the trial court's sound discretion. (*Ibid.*) Decisions following *Sav-On Drug Stores, Inc.* have reached different conclusions concerning certification of wage-and-hour claims.³ (*Ibid.*) These factors led Plaintiffs to discount calculations of potential damages.

⁽See, e.g., *Harris v. Superior Court* (2007) 154 Cal.App.4th 164 [reversing decertification of class claiming misclassification and ordering summary adjudication in favor of employees], review granted Nov. 28, 2007, (2007) 171 P.3d 545 [not cited as precedent, but rather for illustrative purposes only]; *Walsh v. IKON Solutions, Inc.* (2007) 148 Cal.App.4th 1440 [affirming decertification of class claiming misclassification]; *Aguilar v. Cintas Corp. No. 2* (2006) 144 Cal.App.4th 121 [reversing denial of certification]; *Dunbar v. Albertson's Inc.* (2006) 141 Cal.App.4th 1422 [affirming denial of certification].)

ii. The PAGA Payment of \$75,000 Is Reasonable

According to Plaintiffs, the provisions of the Labor Code potentially triggering PAGA penalties in this case include, but are not limited to, Labor Code sections 201, 202, 203, 204, 218.5, 221, 226(a), 226.3, 226.7, 510, 512(a), 558, 1174(d), 1194, 1197, 1197.1, 1198, 2800 and 2802. (Han Decl., *supra*, at ¶ 56.) Defendants assert that, regardless of the results of the underlying causes of action, PAGA penalties are not mandatory but permissive and discretionary. (*Ibid.*) Defendants also maintain that, in addition to their strong arguments against the underlying claims, they had a strong argument that it would be unjust to award maximum PAGA penalties given the law's unsettled state. (*Ibid.*; *Thurman v. Bayshore Transit Mgmt.* (2012) 203 Cal.App.4th 1112 [reducing penalties by 30% under this authority].) Based on Defendants' arguments, and without stacking and limited to the initial violation, PAGA penalties could be limited to \$125,300 (1,253 employees x \$100 initial violations) on the low end and \$751,800 (1,253 employees x \$100 x 6 theories of recovery) on the high end. (Han Decl., *supra*, at ¶¶ 56-59.)

Plaintiffs also recognize the risk that any PAGA award could be significantly reduced. (Han Decl., *supra*, at ¶ 61.) Many of the causes of action brought were duplicative of the statutory claims, such as violations of Labor Code sections 201, 202, 203, 226, 226.7, 510, 512(a), 1194, 1197, 1198, 2800, and 2802. (*Ibid.*) Thus, allocating \$75,000 to PAGA civil penalties was reasonable based on a rate of \$2.43 per pay period [\$75,000 ÷ 30,807 pay periods as calculated by Plaintiffs' expert in PAGA date range = \$2.43], given the fact that Defendants are also paying an additional \$1,425,000 in the class settlement.⁴ (*Ibid.*) When PAGA penalties are negotiated in good faith and "there is no indication that [the] amount was the result of self-interest at the expense of other Class Members," such amounts are generally considered reasonable.⁵ (*Ibid.*)

⁴ (See *Carrington v. Starbucks Corp.* (2018) 30 Cal.App.5th 504, 529 [affirming a rate of \$5 per violation and a total PAGA penalty of \$150,000 while the plaintiff requested a rate of \$25 to \$75 per violation and a total PAGA penalty of \$70,000,000].)

⁽Hopson v. Hanesbrands Inc. (N.D.Cal. Apr. 3, 2009, No. CV-08-00844 EDL) 2009 U.S.Dist.LEXIS 33900, at *24; see, e.g., Nordstrom Com. Cases (2010) 186 Cal.App.4th 576, 579, "[T]rial court did not abuse its discretion in approving a settlement which does not allocate any damages to the PAGA claims".)

Considering Defendants' defenses, their supporting evidence, and their position that the case is not suitable for class treatment, the Settlement of \$1,500,000 is reasonable, adequate, and fair.

c. Discount Analysis Justifies the Settlement

Excluding the civil penalties, which could be completely discretionary, for the reasons stated, Plaintiffs calculated the total estimated potential exposure, assuming certification and prevailing at trial, would be approximately \$11,282,677.87 on the low end and about \$11,693,877.87 on the high end. (Han Decl., *supra*, at \$62.)

Category	Plaintiffs' Potential Exposure Assessment	Certification Risk	Merits Risk	Plaintiffs' Realistic Exposure Assessment
Rest Break Premiums	\$621,142.27	70%	60%	\$74,537.07
Meal Break Premiums	\$525,616.40	60%	60%	\$84,098.62
Overtime/Minimum Wage: Off-the-Clock Work	\$822,400 to \$1,233,600	60%	50%	\$164,480 to \$246,720
Overtime/Minimum Wage: Rounding	\$44,176	40%	40%	\$13,252.80
Overtime/Minimum Wage: Regular Rate	\$754,860	40%	50%	\$158,520
Unreimbursed Business Expenses	\$3,812,000	30%	70%	\$609,920
Wage Statement Penalty	\$4,702,483.20	60%	60%	\$752,397.31
Waiting Time Penalty	\$621,142.27	60%	60%	\$74,537.07
MAXIMUM TOTAL EXPOSURE	\$11,282,677.87 to \$11,693,877.87 ⁶			\$1,857,205.80 to \$1,939,445.80 ⁷

Based on this analysis, Plaintiffs assessed their realistic recovery for this case is \$1,857,205.80 on the low end and \$1,939,445.80 on the high end. (Han Decl., supra, at $\P71$.) The Gross Settlement Amount of \$1,500,000 is about thirteen percent (12.83%) of the maximum potential exposure and approximately seventy-seven percent (77.34%) of the maximum realistic

^{6 (}Han Decl., *supra*, at $\P\P$ 48-55.)

⁷ (*Id.* at $\P\P$ 62-71.)

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exposure at trial, which is an excellent settlement. (Han Decl., *supra*, at ¶ 71.)

The only question at preliminary approval is whether the settlement is within the range of possible approval. (*In re Tableware Antitrust Litig.* (N.D.Cal. 2007) 484 F.Supp.2d 1059, 1079.) "The fact that a proposed settlement may only amount to a fraction of the potential recovery does not, in and of itself, mean that the proposed settlement is grossly inadequate and should be disapproved." (*City of Detroit v. Grinnell Corporation* (2d Cir. 1974) 495 F.2d 448, 455; see also *Linney v. Ceullar Alaska Partnership* (9th Cir. 1998) 151 F.3d 1234, 1242, "[I]t is the very uncertainty of outcome in litigation and avoidance of wasteful and expensive litigation that induce consensual settlements. The proposed settlement is not to be judged against a hypothetical or speculative measure of what might have been achieved by the negotiators".) Nevertheless, this settlement is in line with the realistic exposure had Plaintiffs prevailed at trial and provides a significant recovery for the Class Members.

d. Conditional Certification of the Class Is Appropriate

Code of Civil Procedure section 382 "authorizes class actions 'when the question is one of a common or general interest, of many persons, or when the parties are numerous, and it is impracticable to bring them all before the court." (Sav-On Drug Stores, Inc. v. Superior Court, supra, 34 Cal.4th at p. 326.) California courts certify class actions where the plaintiff identifies "both [1] an ascertainable class and [2] a well-defined community of interest among class members." (Ibid.)

Plaintiffs contend – and Defendants deny – the proposed Class is ascertainable and numerous as to make it impracticable to join all Class Members, and there are common questions of law and fact that predominate over any questions affecting any individual Class Member. (Han Decl., *supra*, at ¶ 72.) Plaintiffs contend that as former hourly-paid, non-exempt employees of Defendants, their claims are typical of the claims of the Class, and Class Counsel will fairly and adequately protect the interests of the Class. (*Ibid.*) Also, Plaintiffs assert that the prosecution of separate actions by individual Class Members would create the risk of inconsistent or varying adjudications. (*Ibid.*)

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i. The Proposed Class Is Ascertainable and Sufficiently Numerous

"Ascertainability is required in order to give notice to putative class members as to whom the judgment in the action will be res judicata." (Hicks v. Kaufman & Broad Home Corp. (2001) 89 Cal.App.4th 908, 914.) "A class is ascertainable if it identifies a group of unnamed plaintiffs by describing a set of common characteristics sufficient to allow a member of that group to identify himself or herself as having a right to recover based on the description." (Bartold v. Glendale Federal Bank (2000) 81 Cal.App.4th 816, 828.) The proposed class must also be sufficiently numerous. (Linder v. Thrifty Oil Co. (2000) 23 Cal.4th 429, 435.)

Plaintiffs contend this case involves an estimated one thousand seven hundred twenty (1,720) Class Members. (Han Decl., supra, at ¶ 73.) Thus, Plaintiffs contend the Class is sufficiently numerous. (*Ibid.*; Ghazaryan v. Diva Limousine, Ltd. (2008) 169 Cal.App.4th 1524, 1531, n.5 [finding that a proposed class of "as many as 190 current and former employees" is sufficiently numerous].)

ii. The Class Members Share a Well-defined Community of Interest

The community of interest requirement "embodies three factors: (1) predominant common questions of law or fact; (2) class representatives with claims or defenses typical of the class; and (3) class representatives who can adequately represent the class." (Sav-On Drug Stores, Inc. v. Superior Court, supra, 34 Cal.4th at p. 326.) "[T]he community of interest requirement for certification does not mandate that class members have uniform or identical claims." (Capitol People First v. Department of Developmental Services (2007) 155 Cal. App. 4th 676, 692 (emphasis in original).) Rather, courts focus on the defendant's internal policies and "pattern and practice... in order to assess whether that common behavior toward similarly situated plaintiffs renders class. certification appropriate." (*Ibid.*) The application of each of these factors is discussed below.

1. Common Issues Predominate

The "common issues" requirement "involves analysis of whether the proponent's 'theory of recovery' is likely to prove compatible with class treatment." (Capitol People First v. Department of Developmental Services, supra, 155 Cal.App.4th at p. 690 (emphasis added).) In other words, courts determine whether the elements necessary to establish liability are susceptible

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to common proof, even if the class members must individually prove their damages. (*Brinker Restaurant Corporation v. Superior Court* (2012) 53 Cal.4th 1024). These types of claims are regularly granted class certification when the plaintiff can present evidence of common policies. (See, e.g., *Jones v. JGC Dallas LLC* (N.D.Tex. Nov. 29, 2012, Civil Action No. 3:11-CV-2743-O) 2012 U.S.Dist.LEXIS 185042 [certified collective action involving 190 dancers]; *Espinoza v. Galardi South Enters.* (S.D.Fla. Jan. 11, 2016, No. 14-21244-CIV-GOODMAN) 2016 U.S.Dist.LEXIS [court certified class of dancers on state law claims].)

Plaintiffs assert alleged common issues of fact and law predominate as to each of the claims alleged. (Han Decl., *supra*, at ¶ 74.) Plaintiffs contend all Class Members were subject to the same or similar employment practices, policies, and procedures described in detail above. (*Ibid.*)

2. Plaintiffs' Claims Are Typical of the Class Claims

Typical claims rely on legal theories and facts that are substantially like those of other class members. (Classen v. Weller (1983) 145 Cal.App.3d 27, 46.) Plaintiffs are former non-exempt, hourly employees of Defendants and allege they and the Class Members were employed by the same companies and were injured by Defendants' common policies and practices related to the claims described above. (Han Decl., supra, at ¶ 74.) Plaintiffs seek relief for these claims and derivative claims on behalf of all Class Members. (Ibid.) Thus, Plaintiffs' claims arise from the same employment practices and are based on the same legal theories as those applicable to the Class. (Ibid.)

3. Plaintiffs Are Adequate to Represent the Class

Plaintiffs contend they have proven to be adequate Class Representatives. (Han Decl., *supra*, at ¶ 76.) Plaintiffs have conducted themselves diligently and responsibly in representing the Class in this litigation, understand their fiduciary obligations, and have actively participated in the prosecution of this case. (*Ibid.*) Plaintiffs have spent time in meetings and conferences with Class Counsel to provide Class Counsel with a complete understanding of their work environment and requirements. (*Ibid.*) Plaintiffs have no interest that is averse to the interests of the other Class Members. (*Ibid.*)

4. Class Action Is Superior for the Fair and Efficient Adjudication of this Controversy

A class action is superior to other available means for the fair and efficient adjudication of this controversy. Plaintiffs contend the joinder of all Class Members is impractical and that class treatment will permit many similarly situated persons to prosecute their common claims for settlement purposes simultaneously in a single forum without the duplication of effort and expense that numerous individual actions would necessitate. Because many Class Members are current employees, Plaintiffs believe fear of retaliation further supports the superiority of class-wide relief as this fear often discourages current employees from seeking legal redress.

e. The Settlement Is Fair, Reasonable, and Adequate

In deciding whether to approve a proposed class action settlement under Code of Civil Procedure section 382, the Court must find that a proposed settlement is "fair, adequate and reasonable." (*Dunk v. Ford Motor Co.* (1996) 48 Cal.App.4th 1794, 1801.) A proposed class action settlement is presumed fair under the following circumstances: (1) the parties reached settlement after arm's-length negotiations; (2) investigation and discovery were sufficient to allow counsel and the court to act intelligently; (3) counsel is experienced in similar litigation; and (4) the percentage of objectors is small.⁸ (*Id.* at p. 1802.)

f. Notice to Class Members Complies with California Rules of Court, Rule 3.769(f)

California Rules of Court, rule 3.769(f), provides:

If the court has certified the action as a class action, notice of the final approval hearing must be given to class members in the manner specified by the court. The notice must contain an explanation of the proposed settlement and procedures for class members to follow in filing written objections to it and in arranging to appear at the settlement hearing and state any objections to the proposed settlement.

The proposed Notice Packet meets all these requirements. The proposed Notice Packet advises the Class Members of their right to participate in the Settlement; how and when to object

The final factor mentioned in Dunk – the percentage of objectors – will not be determinable until the Notice has been sent out to the Class and they have had an opportunity to respond. This information will be provided to the Court in conjunction with the Motion for Final Approval of Class Action Settlement.

to or opt-out of the Settlement; and the date, time, and location of the Final Approval hearing. (See Han Decl., *supra*; Exhibits A-B to Exhibit 3.)

g. **Proposed Administration Schedule**

<u> </u>			1
a.	Deadline for Defendants to submit Class Data to Settlement	Within ten (10) business days after entry of the Preliminary	SAR III.H.2.a
	Administrator	Approval Order	
1	Deadline for Settlement	Within ten (10) business days	SAR
b.	Administrator to mail the Notice	after Defendants' deadline to	III.H.2.c
	Packet to Class Members	provide the Class Data to the	
		Settlement Administrator	
	Deadline for Class Members to	Within sixty (60) calendar	I.MM
c.	postmark opt-out(s) to the	days from initial mailing of	
	Settlement Administrator or submit	the Notice Packet	
	written objections/Response		
	Deadline		
e.	Deadline for Class Counsel to file	Sixteen (16) Court days before	Code of Civil
	Motion for Final Approval of	Final Approval Hearing	Procedure §
	Settlement		1005
f.	Deadline for Class Counsel to file	Sixteen (16) Court days before	Code of Civil
	Motion for Attorney Fee Award,	Final Approval Hearing	Procedure §
	Cost Award, and Class		1005
	Representative Enhancement		
	Payment Deadline for Class Counsel to file	Ten (10) calendar days before	III.H.2.h
g.	declaration of due diligence by	Final Approval Hearing	111.11.2.11
	Class Administrator	i mai Appiovai ficating	
h.	Final Approval Hearing and Final	at	
11.	Approval	a.m./p.m. in Department S-26	
•	11		1.0
i.	Effective Date	Date Final Approval is no	I.Q
		longer appealable	
j.	Deadline for Defendants to Submit	No later than fourteen (14)	III.H.8.a
	GSA to Class Administrator	calendar days after Effective	
		Date	
k.	Deadline for Settlement	Within ten (10) business days	III.H.8.b
	Administrator to issue payments to	after receipt of GSA from	
	Class Members, the LWDA and	Defendants	
	then after to Class Counsel and		
1	Class Representatives	27. (20)	XX XX O
1.	Deadline for Class Administrator	Ninety (90) days after	III.H.9
	to send Reminder Notices to Class	payment are mailed to Class	
	Members	Members	

m.	Uncashed checks will be paid to	Within two hundred (200)	III.H.9
1111	the California State Controller's	days after payments are	111.11.7
	Office Unclaimed Property Fund	mailed to Class Members	
n.	Settlement Administrator will	Within three hundred and	III.H.10
	serve parties with a declaration	sixty-five (365) days after	
	providing final report of	disbursement	
	disbursements		
0.	Class Counsel to file the	Within 10 calendar days of	III.H.10
	declaration re disbursements	receipt of the Declaration	
		from the Settlement	
		Administrator relating to	
		disbursements	

V. CONCLUSION

Plaintiffs submit the proposed Settlement is in the best interests of the Class, as it is fair, adequate, and reasonable. Under the applicable class action criteria and guidelines, the proposed Settlement should be preliminarily approved by the Court, the Class should be conditionally certified for purposes of settlement, only, and the Notice Packet should be approved.

Dated: November 22, 2022

JUSTICE LAW CORPORATION

Douglas Han

Attorneys for Plaintiff